MINUTES LAFAYETTE COUNTY SCHOOL BOARD WORKSHOP, JANUARY 31, 2017

The Lafayette County School Board held a workshop on Tuesday, January 31, 2017 beginning at 5:00 p.m. Present were Mr. Robert Edwards, Superintendent of Schools; Mrs. Amanda Hickman, Chairperson; Mr. Darren Driver, Member; Mr. Jeff Walker, Member; Mr. Taylor McGrew, Member; and Ms. Leenette McMillan-Fredriksson, School Board Attorney. Due to a prior commitment, Mrs. Marion McCray, Vice-Chair, joined the workshop at 6:15 p.m.

Schneider Electric Representative Meets With School Board

Mr. Andrew Apgar, with Schneider Electric, met with the School Board. Schneider Electric is an energy services company specializing in energy management and automation. Mr. Apgar gave an overview of the Florida ESPC (Energy Savings Performance Contracting) Program and explained how this program could help our school district. This project delivery method, enabled under Section 489.145 Florida Statutes, helps state agencies make capital improvements over longer payback periods and offers long-term benefits such as improved facility efficiency, enhanced learning and physical environments, and financial management. Mr. Apgar explained that an Energy Savings Performance Contract is designed so that energy cost savings pay for associated project costs over the life of the contract, and these cost savings are guaranteed. He noted that Schneider Electric is a State of Florida approved ESCO (Energy Services Company).

After much discussion, Mr. Apgar advised that the next step in this process would be for Schneider Electric to proceed with a Business Case analysis. This allows Schneider Electric engineers to make an on-site visit to inspect facilities, talk with the appropriate staff, and make their recommendations. The Board was in agreement to proceed with the Business Case analysis. Mr.

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Apgar stated that the on-site review will be conducted during the next couple of weeks. The

Superintendent and School Board thanked Mr. Appar for the presentation.

Joey Pearson, Director of Support Services, <u>Presents Project Priority List and Estimated Cost</u>

The workshop continued. Joey Pearson and Finance Director, Tammi Maund, presented a list

of proposed capital projects, including a timeline for completion using our capital outlay dollars,

should the district choose not to enter into an agreement with an energy services company. The list

of maintenance projects also included the estimated cost. Mr. Pearson explained that these projects

were listed in priority order and could be completed over the next few years using capital outlay

funds.

School Board Will Review Options

After receipt of the Business Case analysis from Schneider Electric, the School Board will make

a decision on how to proceed. They will review the information presented by Florida CTS Group, who

presented at the January 19, 2017 school board workshop, the recommendations/cost estimate from

Schneider Electric, as well as the option for completing projects without entering into an agreement

Attest:

with an energy services company.

<u>Adjournment</u>

The workshop was adjourned at 7:05 p.m.

Amanda Hickman, Chairperson

Robert Edwards, Superintendent

and Secretary to the School Board